Form 990 Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public.

• Go to www.irs.gov/Form990 for instructions and the latest information.

2021

V Yes □

Form **990** (2021)

Cat. No. 11282Y

OMB No. 1545-

Open to Public Inspection

AtterForPhen20021vcalendar year, or tax year beginning 07-01-2021 , and ending 06-30-2022 D Employer identification number C Name of organization **B** Check if applicable: HOUSING WORKS INC 13-3584089 Name change Initial return Doing business as Final turn/terminated E Telephone number Number and street (or P.O. box if mail is not delivered to street address) Amended return 57 WILLOUGHBY STREET 2ND FL Application pending (347) 473-7400 City or town, state or province, country, and ZIP or foreign postal code BROOKLYN, NY 11201 **G** Gross receipts \$ 44,914,920 F Name and address of principal officer: H(a) Is this a group return for CHARLES KING subordinates? 57 WILLOUGHBY STREET 2ND FL **H(b)** Are all subordinates BROOKLYN, NY 11201 included? Tax-exempt status: \checkmark 501(c)(3) $\boxed{}$ 501(c) () \blacktriangleleft (insert no.) $\boxed{}$ 4947(a)(1) or $\boxed{}$ 527 If "No," attach a list. See instructions. **H(c)** Group exemption number ▶ Website: ► WWW.HOUSINGWORKS.ORG K Form of organization: ✓ Corporation ┌ Trust ┌ Association ┌ Other ▶ L Year of formation: 1990 M State of legal domicile: NY Summary 1 Briefly describe the organization's mission or most significant activities: PROVIDES ASSISTANCE & EXPERTISE TO HOMELESS PERSONS LIVING WITH AIDS OR HIV-RELATED ILLNESSES Activities & Governance 2 Check this box ▶ if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) . . . 2 7 Number of independent voting members of the governing body (Part VI, line 1b) . 2 7 722 Total number of individuals employed in calendar year 2021 (Part V, line 2a) Total number of volunteers (estimate if necessary) 6 3 0 0 7a Total unrelated business revenue from Part VIII, column (C), line 12 0 Net unrelated business taxable income from Form 990-T, Part I, line 11 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . . . 19,354,310 32,264,932 Program service revenue (Part VIII, line 2g) 9,970,723 10,088,030 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 3,625 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 2,660,786 2,414,098 31,989,444 44,767,060 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . Benefits paid to or for members (Part IX, column (A), line 4) . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 26,046,560 28,389,194 **Expenses** 16a Professional fundraising fees (Part IX, column (A), line 11e) . . **b** Total fundraising expenses (Part IX, column (D), line 25) 442,426 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 8,486,320 16,787,155 34,532,880 45,176,349 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) Revenue less expenses. Subtract line 18 from line 12 . -2,543,436 -409,289 Beginning of Current Net Assets or Fund Balances **End of Year** 20 Total assets (Part X, line 16) . 30,231,683 32,094,721 16,509,172 18,781,499 Total liabilities (Part X, line 26) . Net assets or fund balances. Subtract line 21 from line 20 . 13,722,511 13,313,222 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. 2023-05-12 Signature of officer Sign JOLANTA ILCZUK CFO Here Type or print name and title Print/Type preparer's name Preparer's signature Check if 2023-05-12 P00740769 **Paid** self-employed Firm's name COHNREZNICK LLP Firm's EIN > 22-1478099 **Preparer Use Only** Firm's address > 14 SYLVAN WAY Phone no. (973) 228-3500 PARSIPPANY, NJ 070543801

May the IRS discuss this return with the preparer shown above? (see instructions)

For Paperwork Reduction Act Notice, see the separate instructions.

2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?	☐Yes 🗸 No
3	If "Yes," describe these new services on Schedule O. Did the organization cease conducting, or make significant changes in how it conducts, any program	
	services?	Yes V No

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. (Code:) (Expenses \$ 35,187,654 including grants of \$) (Revenue \$ 12,646,288) CLINICAL SERVICES - HOUSING WORKS' PRIMARY EXEMPT MISSION IS TO SUPPORT INDIVIDUALS WITH AIDS OR HIV-RELATED ILLNESSES. HOUSING WORKS

PROVIDES THESE SERVICES THROUGH ITS NETWORK OF HOUSING WORKS ENTITIES, HOUSING WORKS OFFERS OUR CLIENTS MORE THAN JUST CHECK-UPS: WE HAVE THE OPTION OF EITHER STAND-ALONE MEDICAL SERVICES OR A HOLISTIC HEALTH CARE PROGRAM THAT ALSO INCLUDES MEALS, COUNSELING, WELLNESS,

AND OTHER SUPPORTIVE SERVICES FOR PEOPLE LIVING WITH HIV/AIDS. HOUSING WORKS HEALTH CARE INTEGRATES PRIMARY CARE, SOCIAL SERVICES, CASE MANAGEMENT, MENTAL HEALTH AND COMPLEMENTARY THERAPIES INTO A COHERENT TREATMENT PLAN DESIGNED TO ADDRESS MULTIPLE CHALLENGES, SUCH AS

MENTAL ILLNESS, CHEMICAL DEPENDENCY, HOMELESSNESS, INCARCERATION, AND DOMESTIC VIOLENCE. HOUSING WORKS ACCEPTS MEDICAID, AND IS OPEN TO PEOPLE WITH HIV/AIDS, CERTAIN PROGRAMS, INCLUDING OUR TRANSGENDER SERVICES AND DENTAL CLINIC ARE OPEN TO ALL NEW YORKERS, REGARDLESS OF HIV STATUS, OUR SERVICES, LOCATED AT FIVE LOCATIONS IN MANHATTAN ANDBROOKLYN, INCLUDE: PRIMARY CAREMENTAL HEALTH SERVICESA FULL-SERVICE DENTAL CLINICTRANSGENDER SERVICESADULT DAY HEALTH CAREOUR AIDS SERVICES ADDRESS THE COMPLEX ISSUES FACING OUR CLIENTS.SERVICES MENTAL HEALTH SERVICES, CASE MANAGEMENT, TRANSGENDER HEALTH SERVICES, JOB TRAINING, WELLNESS PROGRAMS AND MORE

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HIGHLIGHTS: 202 UNITS OF HOUSING FOR HOMELESS NEW YORKERS LIVING WITH HIV/AIDS. FOUR "2 ONE-STOP SHOP" ADULT DAY HEALTH CENTERS AND 98 CASE
       MANAGERS AND CARE COORDINATORS WHO PROVIDE HELP TO 3,200 CLIENTS ANNUALLY. COMPREHENSIVE SERVICES, INCLUDING PRIMARY CARE, DENTAL CARE,
4b
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5,657,571 including grants of \$) (Expenses \$) (Revenue \$

HOUSING WORKS IS THE LARGEST GRASSROOTS AIDS ORGANIZATION IN THE U.S., AS WELL AS THE LARGEST MINORITY-CONTROLLED AIDS ORGANIZATION.HOUSING WORKS ADVOCACY - WE BELIEVE THAT PEOPLE LIVING WITH HIV/AIDS MUST LEAD THE FIGHT TO ERADICATE THE DISEASE, A FIGHT

THAT INCLUDES ACCESS TO HEALTHCARE AND SUPPORTIVE SERVICES AND AN END TO AIDS STIGMA. ADVOCACY HIGHLIGHTS: ADVOCACY OFFICES IN NEW YORK CITY, ALBANY AND WASHINGTON, D. C., AND CLOSE COLLABORATIONS WITH AIDS GROUPS IN MISSISSIPPI, HAITI AND PUERTO RICO, SINCE 1995, WEEKLY VISITS BY OUR HIV-POSITIVE CLIENTS TO NEW YORK STATE LEGISLATIVE OFFICES IN ALBANY. GROUNDBREAKING IMPACT LITIGATION, INCLUDING A 2004 CASE FORCING NEW YORK CITY TO PROVIDE MEDICALLY APPROPRIATE HOUSING TO HOMELESS PEOPLE LIVING WITH HIV/AIDS. THE HOUSING WORKS ASYLUM PROJECT IS PROVIDING HOUSING, HEALTH CARE, LEGAL SUPPORT, FINANCIAL SUPPORT, VOLUNTEER WORK, JOB TRAINING, AND EMPLOYMENT TO LGBT ACTIVISTS FROM

NIGERIA, UGANDA, JAMAICA, AND OTHER NATIONS WHO SEEK SANCTUARY IN THE U.S. TO ESCAPE IMPRISONMENT AND VIOLENCE FOR WHO THEY ARE AND WHO THEY LOVE. THE PROJECT BEGAN WITH THE TWO INITIAL INDIVIDUALS FROM NIGERIA, BUT HAS SINCE BLOSSOMED INTO A PROGRAM PROVIDING SUPPORT FOR NEARLY TWO DOZEN ASYLEE APPLICANTS.

380,451 including grants of \$) (Expenses \$) (Revenue \$

CAPITAL PROJECTS, PLANNING & DEVELOPMENT - TO PROVIDE EXPERTISE IN THE DEVELOPMENT OF HOUSING FOR HOMELESS INDIVIDUALS LIVING WITH AIDS OR HIV-RELATED ILLNESSES.

Other program services (Describe in Schedule O.)

including grants of \$ (Expenses \$) (Revenue \$ 41,225,676 Total program service expenses >

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4d

Form 990 (2021) Page 3 **Checklist of Required Schedules** Yes No 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," Yes 1 2 Is the organization required to complete Schedule B, Schedule of Contributors? See instructions. 👹 . . Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to Νo

Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II 💖

Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III 📆 . .

Did the organization receive or hold a conservation easement, including easements to preserve open space,

Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt

permanent endowments, or quasi endowments? If "Yes," complete Schedule D, Part V If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII,

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of

its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🐯 c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of

its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 🐿 d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets

reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 划 e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X

Did the organization's separate or consolidated financial statements for the tax year include a footnote that

12a ប៊ីលើវិទាទ ទល្បានខែងរនិទាំ១៩៥នា និទ្ធាទាខែង និងកែន dependent audited financial statements for the tax year? If "Yes," complete

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🐄

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign

Did the organization report on Part IX column (A), line 3, more than \$5,000 of grants or other assistance to or for

b Was the organization included in consolidated, independent audited financial statements for the tax year?

14a Did the organization maintain an office, employees, or agents outside of the United States?

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other

Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions. Did the organization report more than \$15,000 total of fundraising event gross income and contributions on

Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line $9a?\ If$

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . .

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on

addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)?

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV

any foreign organization? If "Yes," complete Schedule F, Parts II and IV 🖠

assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🖠

complete Schedule D, Part III 🥵

negotiation services? If "Yes," complete Schedule D, Part IV 🐿

Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete

candidates for public office? If "Yes," complete Schedule C, Part I 🥦

Schedule D,Part I 📆.

VIII, IX, or X, as applicable.

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Yes

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rt IV	Checklist of Required Schedules (continued)			
			Yes	No
Did th	e organization report more than \$5,000 of grants or other assistance to or for domestic individuals on	22		

current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d

b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior

year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If

Did the organization report any amount on Part X; line 5 or 22 for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled

哲道學研究 公公司用包括证例所的的形式的 智利并引力 or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member,

Was the organization a party to a business transaction with one of the following parties (see the Schedule L,

c A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If "Yes,"

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations

Hid He Granketa School field to Me, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete

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b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🖠 Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?

entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . 🥦 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable

Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V .

a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes,"

or to a 35% controlled entity (including an employee thereof) or family member of any of these persons?

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?

Part IV instructions for applicable filing thresholds, conditions, and exceptions):

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

1a Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable

b Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable

b A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV .

Form

30

Part V

"Yes," complete Schedule L, Part I

If "Yes," completeSchedule L,Part III

conservation contributions?

sections 301.7701-2 and 301.7701-3?

entity or family member of any of these persons?

Νo

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Νo

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1a

1b

Yes

Yes

Yes

Yes

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22 Νo Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . . 23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's

	tV Statements Regarding Other IRS Filings and Tax Compliance (continued)			Page 5			
	Enter the number of employees reported on Form W-3, Transmittal of Wage and			_			
Za	Tax Statements, filed for the calendar year ending with or within the year covered by this return						
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. See instructions.	2b	Yes				
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		Νo			
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b					
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority	4a		No			
b	over, a financial account in a foreign country (such as a bank account, securities account, or other financial						
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts			NI -			
	Wish the organization a party to a prohibited tax shelter transaction at any time during the tax year? Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5a		N o N o			
		5b		NO			
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c					
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		No			
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b					
	Organizations that may receive deductible contributions under section 170(c).	_					
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes				
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes				
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		No			
	If "Yes," indicate the number of Forms 8282 filed during the year						
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e					
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f					
-	g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?						
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?							
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8					
9	Sponsoring organizations maintaining donor advised funds.						
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a					
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b					
10	Section 501(c)(7) organizations. Enter:						
а	Initiation fees and capital contributions included on Part VIII, line 12 10a						
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club						
11	Section 501(c)(12) organizations. Enter:						
	Gross income from members or shareholders						
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) 11b						
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a					
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.						
13	Section 501(c)(29) qualified nonprofit health insurance issuers.						
а	Is the organization licensed to issue qualified health plans in more than one state?	13a					
_	Note. See the instructions for additional information the organization must report on Schedule O.						
	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans						
	Enter the amount of reserves on hand						
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No			
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O . Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?	14b 15		No			
16		16		No			
17	If "Yes," complete Form 4720, Schedule O. Section 501(c)(21) organizations. Did the trust, any disqualified person, or mine operator engage in any activities	17					
	that would result in the imposition of an excise tax under section 4951, 4952, or 4953? If "Yes." complete Form 6069.						

year by the following: **a** The governing body? .

Section C. Disclosure

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apply.

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Nο

Nο

Νo

Νo

Nο

No

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10b

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Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Νo

Form 990 (2021)

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ı	Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line	es
	Ba, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI	

	8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedu Check if Schedule O contains a response or note to any line in this Part VI	le 0. S	ee instructions.		
Se	ction A. Governing Body and Management				
				Yes	N
1a	Enter the number of voting members of the governing body at the end of the tax	1a	27		
	Yearer are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee				

Section A. Governing Body and Management				
			Yes	No
1a Enter the number of voting members of the governing body at the end of the tax	1a	2 7		
Yearer are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee				

Section A. Governing Body and Management				
			Yes	No
1a Enter the number of voting members of the governing body at the end of the tax	1a	27		
Yearlere are material differences in voting rights among members of the governing				
body, or if the governing body delegated broad authority to an executive committee				
or similar committee, explain in Schedule O.				

12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a Yes b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give 12b Yes

9 organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

b Each committee with authority to act on behalf of the governing body? Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the

Enter the number of voting members included in line 1a, above, who are independent 1b 27 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any 2

Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . Did the organization make any significant changes to its governing documents since the prior Form 990 was

file the organization become aware during the year of a significant diversion of the organization's assets? . .

7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or

b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders,

Did the organization contemporaneously document the meetings held or written actions undertaken during the

b If "Yes," did the organization have written policies and procedures governing the activities of such chapters,

Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?

16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a

b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

Section 6104 requires an organization to make its Form 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that

State the name, address, and telephone number of the person who possesses the organization's books and records:

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of

▶JOLANTA ILCZUK 57 WILLOUGHBY STREET 2ND FL BROOKLYN,NY11201(347) 473-7400

b Describe on Schedule O the process, if any, used by the organization to review this Form 990.

a The organization's CEO, Executive Director, or top management official

Own website Another's website Vupon request Other (explain in Schedule O)

interest policy, and financial statements available to the public during the tax year.

If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.

List the states with which a copy of this Form 990 is required to be filed

affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing

c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe

Did the organization have members or stockholders?

10a Did the organization have local chapters, branches, or affiliates? .

Did the organization have a written whistleblower policy? . . .

14 Did the organization have a written document retention and destruction policy? .

Part VII

BOARD MEMBER

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors** Check if Schedule O contains a response or note to any line in this Part VII .

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount
- of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)

- List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from organization and any related organizations.

List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000

- of reportable compensation from the organization and any related organizations. • List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the
- organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above. Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.											
(A) Name and title	(B) Average hours per week (list any hours for related organizations	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-	(F) Estimated amount of other compensation from the organization and related	
	below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	NEC)	NEC)	organizations	
(1) CHARISSE CADLE 	1.00	Х		х				0	0	0	
(2) EARL WARD CHAIRMAN	9.00	Х		х				0	0	0	
(3) RICHARD C BILETTA TREASURER	1.00			х				0	0	0	
(4) BREE RILEY VOLUNTEER REP	1.00	х						0	0	0	
(5) CHERYL PLAMBECK BOARD MEMBER	1.00	Х						0	0	0	
(6) COLLEEN SIMMONS-BARNSWELL BOARD MEMBER	1.00	Х						0	0	0	
(7) DAN TIETZ BOARD MEMBER (OUTGOING)	1.00	Х						0	0	0	
(8) DAVID COHEN MD BOARD MEMBER	1.00	Х						0	0	0	
(9) DELICIA JONES STAFF REP (OUTGOING)	1.00	х						0	0	0	
(10) DENISE GORDON BOARD MEMBER	1.00	х						0	0	0	
(11) DINICK MARTINEZ CLIENT REP	1.00	Х						0	0	0	
(12) DOLORES CULLUM CLIENT REP	1.00							0	0	0	
(13) E O'BRIEN KELLEY BOARD MEMBER (OUTGOING)	1.00	х						0	0	0	
(14) FRANK QUINTERO BOARD MEMBER	1.00	х						0	0	0	
(15) GERRY BROWN CLIENT REP	1.00	х						0	0	0	
(16) JENNIFER LACKS KAPLAN BOARD MEMBER	1.00	х						0	0	0	
(17) JORGE VAZQUEZ	1.00	X						0	0	0	

0

0

0

0

0

0

0

15,243

3,944

25,086

13,459

2,768

35,238

26,847

15,083

137,668

No

Νo

Νo

566,230

286,341

202,000

192,000

(C)

Compensation 674,898

Form 990 (2021) Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (A) (B) (C) (D) (E) Name and title Reportable Reportable Position (do not check Estimated Average compensation hours per more than one box, compensation amount of other unless person is both an week (list from the from related compensation officer and a any hours for organization organizations from the related director/trustee) (W-2/1099-(W-2/1099organization MISC/1099-MISC/1099organizations and related ndividual trustee or director Highest compensat NEC) below dotted Institutional NEC) organizations line) employee 99 Trustee

...X BOARD MEMBER 2.00 (27) RICHARD KAPLAN 1.00 BOARD MEMBER 1.00 (28) ROSEMARIE GAMBALE GREENE 1.00 ...X BOARD MEMBER 1.00 (29) SALLY SHAW BOARD MEMBER (30) SEAN MAHER 1.00 (31) CHARLES KING 21.00 416,319 PRESIDENT & CEO (32) JOLANTA ILCZUK 1.00 CFO 39.00 (33) ANDREW COAMEY 21.00 Χ 228,884 SVP HOUSING DVLPMT FACILITIES OPERATIONS 19.00

40.00

40.00

39.00

1.00

1.00

1.00

1.00

1.00

3.00

1.00

1.00

1.00

1.00

1.00

1.00

...X

...X

Did the organization list any former officer, director or trustee, key employee, or highest compensated employee

Total number of individuals (including but not limited to those listed above) who received more than

For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual

147,331

134,216

142,674

130,509

244,567

241,353

Yes 3

241,353

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for

4 Yes

(B)

services rendered to the organization? If "Yes," complete Schedule J for such person . **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of

Х

Χ

Χ

Х

compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year (A)

c Total from continuation sheets to Part VII, Section A

\$100,000 of reportable compensation from the organization \blacktriangleright 22

CONSULTING SERVICES

Description of services PO BOX 411100 BOSTON, MA 022411100 IT SERVICES

Name and business address GREEN KEY SOLUTIONS LLC

SYNOPTEK LLC 412 E PARKCENTER BLVD STE 300

\$100,000 of compensation from the organization > 8

BOISE, ID 83706 ECLINICALWORKS LLC 2 TECHNOLOGY DR WESTBOROUGH, MA 01581

STAFF REP

BOARD MEMBER

VOLUNTEER REP (21) MARION CONDE

BOARD MEMBER

BOARD MEMBER

BOARD MEMBER

(34) CHERYL GRIMM

PROGRAM DIRECTOR (36) ERICA HUDSON

SVP PROGRAMS

VP OF OPERATIONS AND COMPLIANCE (37) MARTA FIGUEROA-SANTOS

d Total (add lines 1b and 1c) .

VP COMMUNITY PARTNERSHIPS (38) MICHAEL CLARKE

1b Sub-Total . . .

VP THRIFT SHOPS (35) CHRISTOPHER JOSEPH

(20) KENNETH HURD

(22) MATTHEW BANEY

(23) MICHAEL S GORDON

CLIENT REP

(26) RICHARD G DUDLEY JR MD

.....

(24) MIGUEL BULERIN

(25) MORGAN MULFORD

(19) KATHLEEN MCGIVENY

TAL & ASSOCIATES LLC CONSULTING SERVICES 43 KENSICO DRIVE MOUNT KISCO, NY 10549

2 Total number of independent contractors (including but not limited to those listed above) who received more than

FMR SERVICES

SHUBERT BOTEIN POLICY ASSOCIATES CONSULTING SERVICES

BROOKLYN, NY 11201

	VIII Statement	t of Revenue							rage 3
	Check if Sche	edule O contains a res	ponse or note	to ar			-		🗆
					(A) Total revenue	(B) Relate exem functi	d or pt on	(C) Unrelated business revenue	Revenue excluded from tax under sections
Contr	ibutions, Gifts, Grant	s, and OtherAmt Simi	lar Amounts 1	a Fe	derated campaig	rever	1a		512 - 514
					mbership dues		1b		
			1	c Fu	ndraising events		1c	383,129	
					lated organizatio		1d		
					vernment grants (co		1e	29,656,965	
			,	and	other contributions, of similar amounts no	t included	1f	2,224,838	
			1	g Nor	ove ncash contributions i es 1a - 1f:\$	ncluded in			
					tal. Add lines 1a	-1f	1g		22 264 022
			Business Co		tan Add III es Ta	1			32,264,932
	2a MEDICAID REVENUE		6241		9,015,839)	9,015,839		
ne			0243	100	1 073 101		1 072 101		
Ven	b RENTAL INCOME		6242	200	1,072,191		1,072,191		
2									
Program Service Revenue	С								
Se	d								
ram	_								
Prog	e								
-	f All other program	n service revenue.							
	9 Total. Add lines	2a-2f	10,088,0	030					
		e (including dividends	, interest, and						
	other 49imilaramounits)	stment of tax-exempt	hond proceeds						
	5 Royalties			•					
		(i) Real	(ii) Person	al					
	6a Gross rents	6a							
	b Less: rental								
	expenses	6b							
	c Rental income or	6c							
	d (Nets)ental incom	ne or (loss)							
		(i) Securities	(ii) Other	•					
	7a Gross amount from sales of	7a							
	assets other than inventory								
	b Less: cost or	7b							
	other basis and sales expenses	70							
	c Gain or (loss)	7c							
	d Net gain or (loss	s)		•					
	8a Gross income from fu								
0	(not including \$ contributions reporte	383,129 of od on line 1c).							
e	See Part IV, line 18	8a	3	3,700					
Š	b Less: direct exp			,860					111160
ē	c Net income or (Ic	oss) from fundraising (events		-144,16	50			-144,160
Other Revenue			_						
-	9a Gross income fro activities.	m gaming 9a							
	See Part IV, line : b Less: direct expe	19 9a enses 9b							
		oss) from gaming activ	/ities)	-					
	10a Gross sales of in returns and allow								
	b Less: cost of goo								
	c Net income or (Ic	oss) from sales of inve	ntory						
		- D)	<u>, </u>					
		ous Revenue Y REIMBURSEMENT	Business Co	ode 00099	1,463,99	90	1,463,990		
	INTERCOMPAN	I VETMONKZEMENI	30		, ,		,0		
	b								+
									+
	d All other revenue	2			1,094,26	58	1,094,268		+
		11a-11d		•	2,558,25	58			
	12 Total revenue. Se	ee instructions		•			12.646.202		0 11115
	I				44,767,06	JU	12,646,288	<u>l</u>	0 -144,160

For	m 990 (2021)				Page 10
Р	art IX Statement of Functional Expenses				
	Section 501(c)(3) and 501(c)(4) organizations mus	<u>.</u>		izations must comple	
	Check if Schedule O contains a response or note to	any line in this Part			🔽
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic individuals. See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	685,533	536,467	143,510	5,556
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	22,806,998	17,847,735	4,774,425	184,838
	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	109,173	31,748	76,675	750
9	Other employee benefits	2,777,749	2,178,236	577,489	22,024
	Payroll taxes	2,009,741	1,594,801	397,145	17,795
11	Fees for services (non-employees):				
	a Management				
1	b Legal	653,578	5,641	647,024	913
	c Accounting	45,053	30,271	14,188	594
	d Lobbying				
	e Professional fundraising services. See Part IV, line 17				
1	f Investment management fees				
9	g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	5,332,720	3,412,597	1,879,925	40,198
12	Advertising and promotion	239,159	26,883	136,286	75,990
13	Office expenses	2,442,750	1,514,502	915,009	13,239
14	Information technology	424,777	101,825	320,968	1,984
15	Royalties				
16	Occupancy	11,778,844	10,998,298	722,876	57,670
17	Travel	729,679	549,987	179,674	18
18	Payments of travel or entertainment expenses for any federal, state, or local public officials .				
19	Conferences, conventions, and meetings				
20	Interest	356,037	50,511	288,997	16,529
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	217,777		217,777	
	Insurance	440,235	349,161	87,384	3,690
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
	a CLIENT PARTICIPATION EX	1,343,251	1,102,789	240,462	
	b STAFF EXPENSES	465,015	218,408	245,969	638
	c CLIENT STIPENDS	427,702	409,424	18,278	
	d EVENT EXPENSES	220,698	64,326	156,372	
	e All other expenses	-8,330,120	202,066	-8,532,186	

45,176,349

41,225,676

3,508,247

 ${f e}$ All other expenses

25 Total functional expenses. Add lines 1 through 24e **26 Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720). 442,426

Form **990** (2021)

•	_	_	•	'	-	٠	-	-
						=		-

P	art X	Balance Sheet					
		Check if Schedule O contains a response or	note to	any line in this Part IX .			🗆
					(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing			1,144,602	1	246,229
	2	Savings and temporary cash investments				2	
	3	Pledges and grants receivable, net			6,628,591	3	17,063,006
	4	Accounts receivable, net			1,144,121	4	1,202,755
	5	Loans and other receivables from any current	or forr	ner officer, director,			
		trustee, key employee, creator or founder, su		5			
Assets	6	controlled entity or family member of any of t Loans and other receivables from other disqu					
		under section $4958(f)(1)$), and persons described		6			
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use				8	
Asi	9	Prepaid expenses and deferred charges .			1,806,772	9	1,733,600
7	10a	Land, buildings, and equipment: cost or	10.	5 200 005			
		other basis. Complete Part VI of Schedule D	10a	5,300,985			
	b	Less: accumulated depreciation	10b	4,547,183	891,810	10 c	753,802
	11	Investments—publicly traded securities .		_		11	
	12	Investments—other securities. See Part IV, li	ne 11			12	
	13	Investments—program-related. See Part IV, I			13		
	14	Intangible assets		14			
	15	Other assets. See Part IV, line 11			18,615,787	15	11,095,329
	16	Total assets: Add lines 1 through 15 (must e	qual li	ne 33)	30,231,683	16	32,094,721
	17	Accounts payable and accrued expenses .			8,193,010	17	13,738,888
	18	Grants payable				18	
	19	Deferred revenue	[80,797
	20	Tax-exempt bond liabilities				20	
S	21	Escrow or custodial account liability. Complet	te Part	IV of Schedule D		21	
Liabilities	22	Loans and other payables to any current or for					
Ö		key employee, creator or founder, substantial controlled entity or family member of any of t				22	
Ë	23	Secured mortgages and notes payable to unre		<u> </u>	8,163,570	23	4,961,814
	24	3 3 1 7		· —	0,100,070	24	4,301,014
		Unsecured notes and loans payable to unrelated Other liabilities (including federal income tax)		· ·		25	
	25	parties, and other liabilities not included on li				23	
		Complete Part X of Schedule D					
	26	Total liabilities. Add lines 17 through 25 .		_	16,509,172	26	18,781,499
Ses		Organizations that follow FASB ASC 958, che	ck her	e 🕨 🗹 and complete			
and	27	lines 27, 28, 32, and 33. Net assets without donor restrictions			12,828,157	27	12,442,005
Bal					77 -		, ,,,,,,,
P	28	Net assets with donor restrictions		894,354	28	871,217	
표		Organizations that do not follow FASB ASC 9	eck here 🕨 🗌 and				
0	29	complete lines 29 through 33. Capital stock or trust principal, or current fun	ds			29	
ets	30	Paid-in or capital surplus, or land, building or				30	
Net Assets or Fund Balances	31	Retained earnings, endowment, accumulated i		<u> </u>		31	
	32	Total net assets or fund balances		.,	13,722,511	32	13,313,222
	33	Total liabilities and het assets/fund balances		-	30,231,683	33	32,094,721

If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:

Both consolidated and separate basis

2b

2c

За

3b

Yes

Yes

Yes

Yes Form 990 (2021)

Separate basis Consolidated basis Both consolidated and separate basis

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

If the organization changed either its oversight process or selection process during the tax year, explain in

b Were the organization's financial statements audited by an independent accountant?

Consolidated basis

basis, consolidated basis, or both:

Single Audit Act and OMB Circular A-133?

Separate basis

Schedule O.

Form 990 (2021)		
Additional Data		Return to Form
	Software ID:	
	Software Version:	
Form 990, Special Condition Desc	ription:	
	Special Condition Description	

(Form 990) Department of the Treasury

Internal Revenue Service

HOUSING WORKS INC

Name of the organization

SCHEDULE A

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ. Go to www.irs.gov/Form990 for instructions and the latest information.

Inspection

OMB No. 1545-0047

Employer identification number

13-3584089

Pa	rt I	Reason for Publi	c Charity St	tatus (All organiza	tions must co	mplete this p	art.) See instructio	ns.		
The o	organi	zation is not a private fo	oundation beca	use it is: (For lines 1	through 12, che	eck only one bo	ox.)			
1		A church, convention	of churches, or	r association of churcl	nes described ir	section 170(l	b)(1)(A)(i).			
2		A school described in	section 170(b))(1)(A)(ii). (Attach So	chedule E (Form	າ 990).)				
3		A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).								
4		A medical research org hospital's name, city,		rated in conjunction w	rith a hospital d	escribed in sec	ction 170(b)(1)(A)(iii). Enter the		
5		An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)								
6		A federal, state, or loc	al government	or governmental unit	described in se	ction 170(b)(1	1)(A)(v).			
7	V	An organization that nedescribed in section 1	•	·		m a governme	ntal unit or from the g	eneral public		
8		A community trust des	scribed in secti	ion 170(b)(1)(A)(vi).	(Complete Part	t II.)				
9		An agricultural researd university or a non-lan								
10		An organization that n receipts from activitie from gross investment organization after June	s related to its income and une 2 30, 1975. Se	exempt functions—sunrelated business tax exection 509(a)(2).	ibject to certain able income (le (Complete Part	exceptions, a ss section 511 III.)	nd (2) no more than 3 tax) from businesses	3 1/3% of its support		
11		An organization organi	zed and opera	ted exclusively to test	for public safe	ty. See section	509(a)(4).			
12		An organization organione or more publicly s the box on lines 12a tl	upported organ	nizations described in	section 509(a)	(1) or section 5	509(a)(2). See section	509(a)(3). Check		
а		Type I. A supporting o supported organization organization. You mus	(s) the power	to regularly appoint o	r elect a majórit		3 (), , , ,	, , , ,		
b		Type II. A supporting management of the su must complete Part IV	pporting organ	ization vested in the s						
С		Type III functionally i supported organization						rated with, its		
d		Type III non-functions not functionally integra (see instructions). You	ated. The orga	nization generally mu	st satisfy a disti	ribution require				
е		Check this box if the o integrated, or Type III	-				is a Type I, Type II, Ty	pe III functionally		
f	Ente	r the number of support		, -						
g		Provide the following in	=							
	(i) N	lame of supported organization	(ii) EIN	(iii) Type of organization (described on lines	(iv) Is the d listed in you docur	-	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)		
				1- 10 above (see instructions))	Yes	No				
										
Tota						-				
		work Reduction Act Noti or 990-EZ.	ce, see the Ins	structions for	Cat. No. 11285	rt .	Schedule	e A (Form 990) 2021		

Schedule A (Form 990) 2021 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization failed to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (a) 2017 **(b)** 2018 (d) 2020 (e) 2021 (c) 2019 (f) Total (or fiscal year beginning in) Gifts, grants, contributions, and 13,887,803 14,599,511 16,966,403 19,354,310 32,264,932 97,072,959 membership fees received. (Do not include any "unusual grant.") . . 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge... 13,887,803 14.599.511 16,966,403 19.354.310 32,264,932 97,072,959 Total. Add lines 1 through 3 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column **Public support.** Subtract line 5 from 97,072,959 line 4. Section B. Total Support Calendar year (a) 2017 **(b)** 2018 (c) 2019 (d) 2020 (e) 2021 (f) Total (or fiscal year beginning in) 13,887,803 14,599,511 19,354,310 32,264,932 97,072,959 16,966,403 Amounts from line 4. . Gross income from interest, dividends, payments received on 7.149 7,304 3,625 18,078 securities loans, rents, royalties

and income from similar sources Net income from unrelated business activities, whether or

Section C. Computation of Public Support Percentage

not the business is regularly

or loss from the sale of capital assets (Explain in Part VI.). .

11 Total support. Add lines 7

carried on. .

through 10

10 Other income. Do not include gain

1,171,374

Public support percentage for 2020 Schedule A, Part II, line 14

Public support percentage for 2021 (line 6, column (f) divided by line 11, column (f))

1,939,458

13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization,

17a 10%-facts-and-circumstances test—2021. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported

h 10%-facts-and-circumstances test—2020. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

16a 33 1/3% support test-2021. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box b 33 1/3% support test-2020. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this

2,531,980

2,796,859

2,558,258

12

14

15

10,997,929

108,088,966

89.810 %

89.300 %

Schedule A (Form 990) 2021

55,537,731

Sche	edule A (Form 990) 2021						Page 3
P	Support Schedule 1 (Complete only if you II. If the organization	checked the	box on line 1	0 of Part I or i	f the organizat		alify under Part
Se	ection A. Public Support						
	ndar year	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
	fiscal year beginning in) Gifts, grants, contributions, and						
	membership fees received. (Do not include any "unusual grants.") .						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.						
С	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from line 6.)						
Se	ection B. Total Support			•			•
Cale	ndar year fiscal year beginning in)	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
`9	Amounts from line 6						
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975.						
•	Add lines 10a and 10h		1	1	I	1	

9	Amounts from line 6	
10a	Gross income from inter	re

10a	Gross income from interes
	dividends, payments rece
	securities loans, rents, ro

11 Net income from unrelated business activities not included on line 10b, whether or not the

business is regularly carried on.

12 Other income. Do not include gain

or loss from the sale of capital assets (Explain in Part VI.) . .

Total support. (Add lines 9, 10c, 11, and 12.). . First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization,

Section C. Computation of Public Support Percentage 15

Public support percentage from 2020 Schedule A, Part III, line 15. 16 Section D. Computation of Investment Income Percentage

Investment income percentage for 2021 (line 10c, column (f) divided by line 13, column (f)) 17

Investment income percentage from 2020 Schedule A, Part III, line 17

19a 331/3% support tests—2021. If the organization did not check the box on line 14, and line 15 is more than $\overline{33}$ 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization b 33 1/3% support tests-2020. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18

									16		
g	е										

17

is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Yes

2

За

3b

3с

4a

4b

4c

5a

5b

5c

6

7

8

9a

9b

9c

10a

10b Schedule A (Form 990) 2021

Page 4

No

Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I. If you checked box 12a, of Part I, complete Sections A and B. If you

omplete Sections A and C. If you checked box 12c, of Part I, complete Sections A, D, and E. If you

omplete Sections A and D, and complete Part V.)

Section A	All Supporting Organ
checked box	12d, of Part I, co
checked	box 12b, of Part I, co

	occion in in outporting organizations		
			,
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose,		
	describe the designation. If historic and continuing relationship, explain.	1	

Supporting Organizations

b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled

Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that

Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by

Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the

Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with

Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If

Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)

b Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the

10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting

assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from,

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine

all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.

Substitutions only. Was the substitution the result of an event beyond the organization's control?

the filing organization's supported organizations? If "Yes," provide detail in Part VI.

regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).

supporting organization had an interest? If "Yes," provide detail in Part VI.

was described in section 509(a)(1) or (2).

3b and 3c below.

Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines

made the determination.

b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and

satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.

Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.

or supervised by or in connection with its supported organizations.

amendment to the organizing document).

organization's organizing document?

"Yes," complete Part I of Schedule L (Form 990).

(1) or (2))? If "Yes," provide detail in Part VI.

organizations)? If "Yes," answer line 10b below.

whether the organization had excess business holdings).

Did the organization have any supported organization that does not have an IRS determination of status under

section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization

Supporting Organizations (continued)

2a

2b

За

3b Schedule A (Form 990) 2021

Page **5**

11	Has the organization accepted a gift or contribution from any of the following persons?						
а	A person who directly or indirectly controls, either alone or together with persons described on lines 11b and 11b below, the governing body of a supported organization?	11a					
ь	A family member of a percent described on 11a above?	11a					
C	,						
	Part VI	1111					
	Section B. Type I Supporting Organizations		1				
			Yes	No			
1	Did the officers, directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appeand/or remove directors or trustees were allocated among the supported organizations and what conditions or restriction if any, applied to such powers during the tax year.	oint					
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s)					
	that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization.						
-5	Section C. Type II Supporting Organizations	<u> </u>					
			Yes	No			
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or						
	Section ^z ກໍ່ເຈົ້າໃຫ້ Type III Supporting Organizations		ı	_			
			Yes	No			
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the						
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1					
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how to	ne					
	organization maintained a close and continuous working relationship with the supported organization(s).	2					
3	By reason of the relationship described in line 2 above, did the organization's supported organizations have a						
	significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organization's	ons 3					
_	Section E. Type III Functionally-Integrated Supporting Organizations						
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see	instruction	ns):				
	a The organization satisfied the Activities Test. Complete line 2 below.		•				
	b The organization is the parent of each of its supported organizations. Complete line 3 below.						
	c The organization supported a governmental entity. Describe in Part VI how you supported a government e	ntity (see					
	instructions)	, (556					
2	Activities Test. Answer lines 2a and 2b below.						

reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the

a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of

b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI. the role played by the organization in this regard.

a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those

supported organizations and explain how these activities directly furthered their exempt purposes, how the

Parent of Supported Organizations. Answer lines 3a and 3b below.

each of the supported organizations? If "Yes" or "No", provide details in Part VI.

organization was responsive to those supported organizations, and how the organization determined that these activities

constituted substantially all of its activities.

b Did the activities described on line 2a, above constitute activities that, but for the organization's involvement, one or

more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the

organization's involvement.

Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see

Distributable Amount. Subtract line 5 from line 4, unless subject to emergency

temporary reduction (see instructions)

instructions)

Page **6**

a Applied to underdistributions of prior yearsb Applied to 2021 distributable amount

See instructions.

a Excess from 2017. . . .
 b Excess from 2018. . . .
 c Excess from 2019. . . .
 d Excess from 2020. . . .
 e Excess from 2021. . . .

3j and 4c.

8 Breakdown of line 7:

c Remainder. Subtract lines 4a and 4b from line 4.
5 Remaining underdistributions for years prior to 2021, if any. Subtract lines 3g and 4a from line 2. If the amount is greater than zero, explain in Part VI

6 Remaining underdistributions for 2021. Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI. See instructions.
 7 Excess distributions carryover to 2022. Add lines

Schedule A (Form 990) (2021)

Schedule A (Form 990) 2021 Page 8 Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions). **Facts And Circumstances Test** Return Reference Explanation OTHER INCOME - 2017 AMOUNT: \$ 562,448. 2018 AMOUNT: \$ 982,131. 2021 AMOUNT: \$ SCHEDULE A, PART II, LINE 10, EXPLANATION OF OTHER 1.075.122. HEALTH HOME REIMBURSEMENT - 2017 AMOUNT: \$ 174.781. 2018 AMOUNT: \$ 91,200, 2019 AMOUNT: \$ 281,587, 2020 AMOUNT: \$ 147,220, 2021 AMOUNT: \$ 19,146. INCOME: INTERCOMPANY REIMBURSEMENTS - 2017 AMOUNT: \$ 391,436. 2018 AMOUNT: \$ 852,804. 2019 AMOUNT: \$ 942,451, 2020 AMOUNT: \$ 1,827,985, 2021 AMOUNT: \$ 1,463,990, LEGAL SETTLEMENT - 2017 AMOUNT: \$ 42,709. 2018 AMOUNT: \$ 13,323. MAINTENANCE REIMBURSEMENT - 2019 AMOUNT: \$ 1,307,942, 2020 AMOUNT: \$ 821,654.

Schedule A (Form 990) 2021

SCHEDULE C (Form 990)

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

2021 Open to Public Inspection

OMB No. 1545-0047

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.

►Go to <u>www.irs.gov/Form990</u> for instructions and the latest information.

- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.

 Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A. If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V,

	e 35c (Proxy Tax) (see separate instructions), then	
Na	DUSING WORKS INC	identification number
ar	13-35840 rt I-A Complete if the organization is exempt under section 501(c) or is a section!	
1	Provide a description of the organization's direct and indirect political campaign activities in Part IV. See i definition of "political campaign activities."	-
2 3	Political campaign activity expenditures. See instructions	\$
Pai	rt I-B Complete if the organization is exempt under section 501(c)(3).	
1 2 3	Enter the amount of any excise tax incurred by the organization under section 4955 Enter the amount of any excise tax incurred by organization managers under section 4955 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	\$\$
4a	Was a correction made?	Yes No
b	If "Yes," describe in Part IV. rt I-C Complete if the organization is exempt under section 501(c), except section	501(c)(3)
1 2	Enter the amount directly expended by the filing organization for section 527 exempt function activities Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities	
3 4	Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b Did the filing organization file Form 1120-POL for this year?	\$
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organization organization made payments. For each organization listed, enter the amount paid from the filing organization amount of political contributions received that were promptly and directly delivered to a separate political	ions to which the filing on's funds. Also enter the

4a	Was a correction made?				Yes No
b	If "Yes," describe in Part	IV.			
Par	t I-C Complete if the	e organization is exempt	under section 501(c), ex	cept section 501(c)(3).
1	.	expended by the filing organizat	'		
2	Enter the amount of the fi exempt function activities				
3	Total exempt function exp	penditures. Add lines 1 and 2. Er	iter here and on Form 1120-POL	, line 17b\$	
4	Did the filing organization	file Form 1120-POL for this year	?		Yes No
5	organization made payme amount of political contrib	es and employer identification non nts. For each organization listed, outions received that were promp or a political action committee (enter the amount paid from the otly and directly delivered to a se	filing organization's fun eparate political organiz	ds. Also enter the ration, such as a
(a)	Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0
1					
2					
3					
4					
5					
6					
For P	aperwork Reduction Act Noti	ice, see the instructions for Form 9	90. Cat. No.	50084S Sche o	lule C (Form 990) 2021

Part II-B

(b)

(a)

activ	ity.	Yes	No	Am	ount	
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:					
а	Volunteers?		Νo			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	Yes				
С	Media advertisements?		Νo			
d	Mailings to members, legislators, or the public?		Νo			
е	Publications, or published or broadcast statements?		Νo			
f	Grants to other organizations for lobbying purposes?		Νo			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?		Νo			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		Νo			
i	Other activities?	Yes			593,6	595
j	Total. Add lines 1c through 1i				593,6	595
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		Νo			
b	If "Yes," enter the amount of any tax incurred under section 4912					
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912					
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section section 501(c)(6).	501 (c)(5),	or		
				Υ	'es l	No
1	Were substantially all (90% or more) dues received nondeductible by members?			1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			2		
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?			3		
Pai	t III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "line 3, is answered "Yes."					,
1	Dues, assessments and similar amounts from members	1				
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).					
а	Current year	2a				
b	Carryover from last year	2b				
С	Total	2c				
3	Aggregate amount reported in section $6033(e)(1)(A)$ notices of nondeductible section $162(e)$ dues.	3				

Complete if the organization is exempt under section 501(c)(3) and has NOT

filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

political expenditure next year? Taxable amount of lobbying and political expenditures. See Instructions

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess

Part IV

Return Reference

SCHEDULE C, PART II-B, LINE 1

2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

Supplemental Information Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and

does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and

STATE LEGISLATIVE OFFICES IN ALBANY.

OR HIV. HOUSING WORKS STAFF DO GET INVOLVED IN ADVOCACY INITIATIVES AND THE EXPENSES OF \$1,074,932 REPRESENT GENERAL SALARY AND ADMINISTRATIVE COSTS FOR THE ORGANIZATION'S ADVOCACY ENDEAVORS. HOUSING WORKS BELIEVES THAT PEOPLE LIVING WITH HIV/AIDS MUST LEAD THE FIGHT TO ERADICATE THE DISEASE, A FIGHT THAT INCLUDES ACCESS TO HEALTHCARE AND SUPPORTIVE SERVICES AND AN END TO AIDS STIGMA. ADVOCACY HIGHLIGHTS: - ADVOCACY OFFICES IN NEW YORK CITY, ALBANY AND WASHINGTON, D. C., AND CLOSE COLLABORATIONS WITH AIDS GROUPS IN MISSISSIPPI, HAITI AND PUERTO RICO. - MONTHLY VISITS BY OUR HIV-POSITIVE CLIENTS TO NEW YORK

IT UNDERTAKES A PLATFORM OF ADVOCACY ON BEHALF OF THOSE SUFFERING FROM AIDS

HOUSING WORKS IS THE LARGEST GRASSROOTS AIDS ORGANIZATION IN THE U.S. AS SUCH,

5

Schedule C (Form 990) 2021

SCHEDULE D (Form 990)

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. 2021

Open to Public Inspection

OMB No. 1545-0047

Attach to Form 990. Department of the Treasury Internal Revenue Service ▶ Go to <u>www.irs.gov/Form990</u> for instructions and the latest information. Name of the organization

	me of the organization USING WORKS INC		Em	ployer identification number
пО	USING WORKS INC		13-	3584089
Pā	Organizations Maintaining Donor A Complete if the organization answered		r Funds	
	complete if the organization answered	(a) Donor advised funds). 	(b) Funds and other accounts
1	Total number at end of year			
2	Aggregate value of contributions to (during year)			
3	Aggregate value of grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor add the organization's property, subject to the organization	3		
6	Did the organization inform all grantees, donors, and charitable purposes and not for the benefit of the doimpermissible private benefit?	nor or donor advisor, or for any other p	ourpose co	e used only for nferring
Pa	rt II Conservation Easements. Complete if the organization answered			
1	Purpose(s) of conservation easements held by the o		<u> </u>	
1	Preservation of land for public use (e.g., recreati	_	of an histo	rically important land area
	Protection of natural habitat	, <u> </u>		ed historic structure
	Preservation of open space	Treservation (or a cerem	ed instante structure
2	Complete lines 2a through 2d if the organization hel easement on the last day of the tax year.	d a qualified conservation contribution	n in the for	m of a conservation Held at the End of the Year
а	Total number of conservation easements		2a	ried at the that of the real
b	Total acreage restricted by conservation easements		2b	
			1	
С	Number of conservation easements on a certified his	` '	. 2c	
d	Number of conservation easements included in (c) a historic structure listed in the National Register		2d	
3	Number of conservation easements modified, transfetax year	erred, released, extinguished, or termi	nated by t	he organization during the
	Number of states where property subject to conserv	ration easement is located		
4 5	Does the organization have a written policy regardin		handling o	f
-	violations, and enforcement of the conservation eas			Yes No
6	Staff and volunteer hours devoted to monitoring, inspect	specting, handling of violations, and er	nforcing co	nservation easements during the
7	Amount of expenses incurred in monitoring, inspecting \$	ng, nandling of violations, and enforci	ng conserv	vation easements during the year
8	Does each conservation easement reported on line (B)(i) and section $170(h)(4)(B)(ii)$?			70(h)(4) Yes No
9	In Part XIII, describe how the organization reports balance sheet, and include, if applicable, the text of the organization's accounting for conservation ease	the footnote to the organization's fina		•
Pai	Triangment of the Complete if the organization answered	ons of Art, Historical Treasur "Yes" on Form 990, Part IV, line 8	es, or O 9	ther Similar Assets.
1a	If the organization elected, as permitted under FAS of art, historical treasures, or other similar assets h service, provide, in Part XIII, the text of the footno	eld for public exhibition, education, or	research i	n furtherance of public
b	If the organization elected, as permitted under FAS art, historical treasures, or other similar assets held provide the following amounts relating to these item	for public exhibition, education, or re		
((i) Revenue included on Form 990, Part VIII, line 1			. ▶\$
	ii)Assets included in Form 990, Part X · · · · · · ·			
2 `	If the organization received or held works of art, his			<u></u>
_	following amounts required to be reported under FA			_ ,,
а	Revenue included on Form 990, Part VIII, line 1 .			> \$
b	Assets included in Form 990, Part X	<u> </u>	<u></u> .	. • \$
or	Paperwork Reduction Act Notice, see the Instructions		t. No.	Schedule D (Form 990) 2021

3	Using the organization's acquisition, accessi collection items (check all that apply):	on, and o	ther rec	ords, ch	ieck a	ny of t	the follow	ving that	are a signi	ficant u	se of its
а	Public exhibition			d		Loan	or excha	nge pro	grams		
b	Scholarly research			e		Other	r				
С	Preservation for future generations										
4	Provide a description of the organization's co	allastians	and own	lain hou	u thou	furth	or the or	aanizatio	n's avamnt	nurnoca	. in
4	Part XIII.	nections	anu exp	iaiii iiov	v tney	Turtine	er the or	yamzam	m's exempt	purpose	: 111
5	During the year, did the organization solicit assets to be sold to raise funds rather than									Yes	s □ No
Pa	rt IV Escrow and Custodial Arrang Complete if the organization ans Part X, line 21.			Form	990,	Part 1	IV, line	9, or re	ported an	amour	t on Form 990,
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?									Yes	No
b	If "Yes," explain the arrangement in Part XI	II and co	mplete th	ne follov	wing t	able:			ı	Amount	
С	Beginning balance							1c			
d	Additions during the year							1d			
е	Distributions during the year							1e			
f	Ending balance							1f			
2a	Did the organization include an amount on F	orm 990	. Part X.	line 21.	for e	scrow	or custo	dial acco	unt liability	?□ Yes	No
	• • •										
b	If "Yes," explain the arrangement in Part XI	II. Check	here if t	he expl	anatio	n has	been pr	ovided in	Part XIII	[
Pā	ert V Endowment Funds.	1 115		_	000						
	Complete if the organization ans		Yes" on rent year		990, Prior y				(d) Three v	ears hack	(e) Four years back
1a	Beginning of year balance	(4)	, , , ,	(-,	,		(0)	,			(0) ,
	Contributions										
С	Net investment earnings, gains, and losses										
				1		1			1		
d	Grants or scholarships										
е	Other expenditures for facilities and programs										
f	Administrative expenses										
g	End of year balance										
2	Provide the estimated percentage of the cur	rent year	end bala	ince (lin	ne 1g,	colum	ın (a)) he	eld as:			
а											
b	Permanent endowment 🕨										
С	Term endowment										
2-	The percentages on lines 2a, 2b, and 2c sho	•						:_:_			
3a	Are there endowment funds not in the posse organization by:	ssion of t	ne organ	ization	tnat a	re nei	a ana aa	minister	ed for the		Yes No
	(i) Unrelated organizations									3.	a(i)
	(ii) Related organizations									3	a(ii)
b	If "Yes" on 3a(ii), are the related organization	ons listed	as requ	ired on	Sched	lule R	?				3b
4	Describe in Part XIII the intended uses of the	ne organi;	zation's e	endowm	ent fu	ınds.					
	rt VI Land, Buildings, and Equipme		•								
	Complete if the organization ans	wered "									
	Description of property (a) Cost or othe (investment)		(b) Cos	t or othe	r basis	(other)	(c) Acc	umulated	depreciation		(d) Book value
1a	Land										
b	Buildings					319,336	5		143,399		175,937
С	Leasehold improvements				4,4	480,679)		4,242,423		238,256
d	Equipment				:	162,731	1		110,189		52,542

338,239

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

287,067

753,802

51,172

Part VII	Investments - Other Securities.	000 Part	TV line 11h Co	o Form 00	00 Part V	line 12
	Complete if the organization answered "Yes" on Form (a) Description of security or category	(b) Boo	ok	(c) Method	l of valuation	ı:
(1) Financi	(including name of security) al derivatives	value	Cost	or ena-or-	year market	value
	-held equity interests	·				
(A)						
(B)						
(C)						
(D)						
(E)						
(F)						
(G)						
(H)						
	nn (b) must equal Form 990, Part X, col. (B) line 12.)	Þ				
Part VIII	Investments - Program Related. Complete if the organization answered 'Yes' on Form	990, Part	IV, line 11c. Se	e Form 9	90, Part X,	line 13.
	(a) Description of investment		(b) Book value		Method of vend-of-year	valuation: market value
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
	nn (b) must equal Form 990, Part X, col.(B) line 13.)	•				
Part IX	Other Assets. Complete if the organization answered 'Yes' on Form 9	990, Part 1	[V, line 11d. See	Form 990), Part X, line	e 15.
(1)DUE FR	(a) Description OM AFFILIATES				(b) B	ook value 6,065,655
	ITY DEPOSITS CTED CASH					564,755 7,569
(4) RIGHT	OF USE ASSETS					4,457,350
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
	Other Liabilities. Complete if the organization answered 'Yes' on Form 9	990, Part 1		. ▶ .1f.		11,095,329
1.	See Form 990, Part X, line 25. (a) Description of liab	bility				(b) Book value
(1) Federal	income taxes					
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
	nn (b) must equal Form 990, Part X, col.(B) line 25.)			•		
	for uncertain tax positions. In Part XIII, provide the text of the n's liability for uncertain tax positions under FIN 48 (ASC 740).					

Other (Describe in Part XIII.)

. Add lines 2a through 2d .

Add lines 4a and 4b .

Part XI

3

1

2

3

Part XIII

PART X, LINE 2:

Part XII

179,853,731

134,938,811

44,914,920

-147,860

44,767,060

174,225,671

129,049,322

45,176,349

45,176,349

Schedule D (Form 990) 2021

0

101111 990) 2021	
Reconciliation of Revenue per Audited Financial Statements With Revenue per	Ī
Return	

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line

2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

FUNDRAISING EXPENSES -147,860.

-1,459,820. FUNDRAISING EXPENSES 147,860.

2a 2b

2c 2d

4a

4b

2a

2b 2c

2d

4a

4b

THE ORGANIZATION FOLLOWS GUIDANCE THAT CLARIFIES THE ACCOUNTING FOR UNCERTAINTY IN TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN,

RELATED ORGANIZATION REVENUES 136,398,631. INTERCOMPANY ELIMINATIONS

RELATED ORGANIZATION EXPENSES 130,361,282. INTERCOMPANY ELIMINATIONS

INCLUDING ISSUES RELATING TO FINANCIAL STATEMENT RECOGNITION AND

Explanation

MEASUREMENT. THIS GUIDANCE PROVIDES THAT THE TAX EFFECTS FROM AN UNCERTAIN TAX POSITION CAN ONLY BE RECOGNIZED IN THE FINANCIAL STATEMENTS IF THE POSITION IS "MORE-LIKELY-THAN-NOT" TO BE SUSTAINED IF THE POSITION WERE TO BE CHALLENGED BY A TAXING AUTHORITY. THE ASSESSMENT OF THE TAX POSITION IS BASED SOLELY ON THE TECHNICAL MERITS OF THE POSITION, WITHOUT REGARD TO THE LIKELIHOOD THAT THE TAX POSITION MAY BE CHALLENGED. MANAGEMENT HAS ANALYZED TAX POSITIONS TAKEN BY THE CONSOLIDATED ENTITIES AND HAS CONCLUDED THAT, AS OF JUNE 30, 2022, THERE ARE NO UNCERTAIN TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN THAT WOULD REOUIRE RECOGNITION OF A LIABILITY OR DISCLOSURE IN THE CONSOLIDATED FINANCIAL

134,938,811

-147,860

129,049,322

2e

3

4c

5

2e

3

4c

Return.

Total revenue, gains, and other support per audited financial statements .

Amounts included on line 1 but not on Form 990, Part VIII, line 12: 2

Net unrealized gains (losses) on investments . . .

Donated services and use of facilities . . . Recoveries of prior year grants . . .

Subtract line **2e** from line **1**

Add lines 2a through 2d

Subtract line 2e from line 1

Other losses Other (Describe in Part XIII.)

. . . .

Other (Describe in Part XIII.)

Add lines 4a and 4b .

Supplemental Information

Return Reference

PART XI, LINE 2D - OTHER

PART XI, LINE 4B - OTHER

PART XII, LINE 2D - OTHER

ADJUSTMENTS:

ADJUSTMENTS:

ADJUSTMENTS:

Amounts included on Form 990, Part VIII, line 12, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b .

Total expenses and losses per audited financial statements .

Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b

Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)

STATEMENTS.

-1,459,820.

Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) . . .

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

SCHEDULE F Sta		tement of	OMB No. 1545-0047			
(Form 990)	te if the organiza	2021				
Department of the Treasury Internal Revenue Service	>	Go to <i>www.irs.go</i>	Open to Public Inspection			
Name of the organization HOUSING WORKS INC					Employer ide	entification number
HOUSING WORKS INC					13-358408	9
		n on Activiti ırt IV, line 14b		he United States. C	Complete if the orgar	nization answered
_		-		ds to substantiate the		
				or assistance, and the		
to award the grants	s or assist	cance?				Yes No
2 For grantmakers. assistance outside			rganization's ¡	procedures for monitor	ring the use of its gra	ants and other
·	(The follow	_		duplicated if additional sp		
(a) Region		(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is program service, describe specific type of service(s) in the region	
(1) CENTRAL AMERICA/CARIBBEA	\ N	1	38	PROGRAM SERVICES	ADVOCACY	106,417
(2)	717					
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
(10)						
(11)						
(
12)						
13)						
(
15)						
16)						
17)						
3a Sub-total b Total from continuation sheets		1	3 8	3		106,417
to Part I		0	0			100.41
c Totals (add lines 3a ar For Paperwork Reduction Act		the Instructions	3 8 for Form 990.		No. 50082W Sch	106,417 edule F (Form 990) 2021

enedate : (1 e1111 33	0, 2021							. 496 =
						plete if the organiza onal space is needed		" on Form 990,
(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)								
(2)								
(3)								
(4)								
(5)								
(6)								
(7)								
(8)								
(9)								
(10)								
(11)								
12)								
(13)								
(14)								
(15)								
(16)								
				ecognized as charition vided a section 501(untry, recognized a etter	s	

(2) (3) (4) (5) (6) (7) (8)

10) (11)

12) (13) (14)

15)

16) (17)

18)

Schedule F (Form 990) 2021

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16.

Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance (b) Region (c) Number of (d) Amount of (e) Manner of cash (f) Amount of (g) Description (h) Method of passistance (assistance) (c) Number of (d) Amount of (d) Amo

(a) Type of grafit of	(b) Region	(c) Number of	(a) Amount of	(C) Manner of cash	(I) Amount of	(g) Description	(II) Medilod of
assistance		recipients	cash grant	disbursement	noncash	of noncash	valuation
					assistance	assistance	(book, FMV,
							appraisal, other)
(1)							

Schedule F (Form 990) 2021	Page 5						
Provide the information re method; amounts of inves (accounting method); and	Supplemental Information Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.						
ReturnReference	Explanation						
PART III ACCOUNTING METHOD:							
-							
-							
	Schedule F (Form 990) 2021						

Additional Data Software ID: Software Version:

SCHEDULE G (Form 990)

Supplemental Information Regarding

Fundraising or Gaming Activities Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the

2021

OMB No. 1545-0047

Open to Public

organization entered more than \$15,000 on Form 990-EZ, line 6a. Department of the Treasury Attach to Form 990 or Form 990-EZ. Internal Revenue Service Name of the organization

Inspection Go to www.irs.gov/Form990 for instructions and the latest information Employer identification number

IOUSING WORKS INC						13-3584089)
_	Activities. Comple lers are not require		_	zation answered "Yes" this part.	on Form	990, Part IV	, line 17.
1 Indicate whether the ord	anization raised fund	ds throug	h any of	the following activities. C	Check all th	at apply.	
a Mail solicitations			,	e Solicitation of no			
b Internet and email so	olicitations			f Solicitation of go	vernment o	grants	
c Phone solicitations				g ✓ Special fundraisi	na events		
d In-person solicitatio	ns						
or key employees listed	in Form 990, Part Vi est paid individuals o	(I) or en or entitie	tity in co s (fundra	y individual (including offi nnection with professiona sisers) pursuant to agreer	ıl fundraisir	ng Ye :	s <mark>√ No</mark> ndraiser is
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	fundrai cust cont	Did ser have ody or rol of outions?	(iv) Gross receipts from activity	(or reta	unt paid to ained by) er listed in l. (i)	(vi) Amount paid to (or retained by) organization
1	EVENT DIANNED	Yes	No				
GLOBAL IMPACT TOURS 127 W 26TH ST SUITE 402	EVENT PLANNER		No	386,829		91,000	295,82
NEW YORK, NY 10001 2							
3							
4							
5							
6							
7							
8							
9							
0							
otal	1	<u> </u>	•	386,829		91,000	295,82

registration or licensing.

	rt II Fundraising Events. Com	plete if the organizati	on answered "Yes" or	n Form 990, Part IV,	line 18, or reported
	more than \$15,000 of fundr events with gross receipts o	aising event contribut			
	events with gross receipts g	(a)Event #1 BRAKE FOR AIDS	(b) Event #2	(c)Other events	(d) Total events (add col. (a) through col. (c))
		(event type)	(event type)	(total number)	coi. (c))
ne					
Revenue					
	1 Gross receipts	386,829			386,829
	2 Less: Contributions	383,129			383,129
	Gross income (line 1 minus line 2)	3,700			3,700
	4 Cash prizes				
es	5 Noncash prizes				
Direct Expenses	6 Rent/facility costs				
ă	8 Entertainment				
ired	9 Other direct expenses	147,860			147,860
ш	10 Direct expense summary. Add lines	· · · · · · · · · · · · · · · · · · ·			147,860
	11 Net income summary. Subtract line	10 from line 3, column (d	1)		-144,160
Pai	t III Gaming. Complete if the or	rganization answered		art IV, line 19, or rep	
Revenue	\$15,000 on Form 990-EZ, li	(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col.(a) through col.(c))
ž	1 Gross revenue				
sesue	2 Cash prizes				
Direct Expense	3 Noncash prizes				
rect	4 Rent/facility costs				
ā	5 Other direct expenses	1	1	1	
		Yes%_	Yes%	Yes%	
	6 Volunteer labor	No No	No	No	
	7 Direct expense summary. Add lines				
	8 Net gaming income summary. Subtra	act line 7 from line 1, col	umn (d)	<u> ▶</u>	
9 a b	Enter the state(s) in which the organiz Is the organization licensed to conduc If "No," explain:	t gaming activities in ea	ch of these states? .		☐ Yes ☐ No
10a b	Were any of the organization's gaming If "Yes," explain:	licenses revoked, susper	nded or terminated durin	g the tax year?	
					ĺ

Sche	edule G (Form 990) 2021				Page 3
11	Does the organization conduct ga	ming activities with nonmen	nbers?		Yes No
12			or a member of a partnership or other entity		Yes No
13	Indicate the percentage of gamin	g activity conducted in:			
а	The organization's facility .			13a	%
b	An outside facility			13b	%
14	Enter the name and address of th	e person who prepares the o	organization's gaming/special events books a	and rec	cords:
	Name 🕨				
	Address				
15a	_	• • •	whom the organization receives gaming		Yes No
b	If "Yes," enter the amount of gam amount of gaming revenue retains		organization \$ andand	d the	
C	If "Yes," enter name and address	. ,			
	Name Name				
	Address				
16	Gaming manager information:				
	Name Name				
	Gaming manager compensation	' \$			
	Description of services provided				
	bescription of services provided				
	Director/officer	Employee	☐ Independent contractor		
17	Mandatory distributions:				
а			le distributions from the gaming proceeds to		
	retain the state gaming license?				Yes No
b		•	tributed to other exempt organizations or sp	ent	
Par	in the organization's own exempt rt IV Supplemental Inform		r * \$ anations required by Part I, line 2b, co	lumn	s (iii) and (v): and
r a	Part III, lines 9, 9b, 10		, as applicable. Also provide any additi		
	instructions. Return Reference		Explanation		
Α.	dditional Data		Sched	ule G (F	Form 990) 2021
AC	dditional Data				Return to Form
		Softwar	re ID:		

Software Version:

(Form 990) For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ▶ Attach to Form 990. Department of the Treasury ▶ Go to <u>www.irs.gov/Form990</u> for instructions and the latest information. Internal Revenue Service

Schedule J

Name of the organization

Compensation Information

Open to Public Inspection

2021

OMB No. 1545-0047

Employer identification number

HOU	13-3584089							
Pa	rt I Questions Regarding Compensation							
			Yes	No				
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.							
	First-class or charter travel Housing allowance or residence for personal use							
	☐ Travel for companions ☐ Payments for business use of personal residence							
	Tax idemnification and gross-up payments Health or social club dues or initiation fees							
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)							
b	If any of the boxes on Line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain							
2		2						
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.							
	Compensation committee Written employment contract							
	☐ Independent compensation consultant ☐ Compensation survey or study ☐ Form 990 of other organizations ☐ Approval by the board or compensation committee							
	Approval by the board of compensation committee							
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:							
а	Receive a severance payment or change-of-control payment?	4a		Νo				
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Νo				
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Νo				
	If "Yes"-to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.							
	Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.							
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:							
а	The organization?	5a		Νo				
b	Any related organization?	5b		No				

For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: The organization? 6a Νo

8

If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations

Νo

Νo

7

Yes

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

nstructions, on row (ii). Do not list any individuals that are not listed on Note. The sum of columns (B)(i)-(iii) for each listed individual must equ				/II, Section A, line	1a, applicable co	olumn (D) and (E) amounts for	that individual.
(A) Name and Title		(B) Breakdown (of W-2, 1099-MIS and/or 1099-NEC	C compensation,	(C) Retirement and other	(D) Nontaxable benefits		(F) Compensation in
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	deferred compensation		(B)(i)-(D)	column (B) reported as deferred on prior Form 990
1CHARLES KING PRESIDENT & CEO	(i)	351,189	64,400	730	3,562	11,681	431,562	0
	/:: \							
	(ii)	0	0	0	0	0	0	0
2MICHAEL CLARKE SVP PROGRAMS	(i)	210,835	33,600	132	3,546	11,537	259,650	0
	(ii)	 0						
3ANDREW COAMEY		197,036	0	0	0	0	0	0
SVP HOUSING DVLPMT FACILITIES OPERAT	(i)	197,030	31,716	132	2,137	22,949	253,970	0
	(ii)	0				0	0	 0
4JOLANTA ILCZUK	(i)	0	0	0	0	0	0	0
CFO CFO	(1)							
	(ii)	206,440	34,533	380	3,432	512	245,297	0
5 ERICA HUDSON VP OF OPERATIONS AND COMPLIANCE	(i)	134,897	7,691	86	1,425	33,813	177,912	0
	(ii)	0				0	0	 0
6CHERYL GRIMM VP THRIFT SHOPS	(i)	139,514	7,570	247	2,402	11,057	160,790	0
	(ii)							
	(11)	0	0	0	0	0	0	0
7MARTA FIGUEROA-SANTOS VP COMMUNITY PARTNERSHIPS	(i)	123,653	6,798	58	1,739	25,108	157,356	0
	(ii)	 0						
		0	0	0	0	0	0	0
							Schedule J (Form 990) 2021

Page 3

Schedule J (Form 990) 2021

Return Reference Explanation

PART I, LINE 7

Schedule J (Form 990) 2021

IAMOUNTS IN COLUMN B(II) REPRESENT BONUSES. THESE AMOUNTS WERE APPROVED BY THE BOARD AND INCLUDED IN THE INDIVIDUAL'S 2021 FORM W-2'S.



SCHEDULE 0 (Form 990)

Department of the Treasury

Name of the organization

Internal Revenue Service

HOUSING WORKS INC

Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ.

2021 **Open to Public**

Inspection

OMB No. 1545-0047

▶ Go to www.irs.gov/Form990 for the latest information.

Employer identification number 13-3584089

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11B	THE ORGANIZATION'S FORM 990 WAS PREPARED BY AN INDEPENDENT ACCOUNTING FIRM IN CONJUNCTION WITH THE HOUSING WORKS FINANCIAL DEPARTMENT. A COPY OF THE DRAFT FORM 990 WAS MADE AVAILABLE TO THE BOARD OF DIRECTORS FOR THEIR REVIEW. EACH BOARD MEMBER WAS PROVIDED AMPLE OPPORTUNITY TO COMMENT ON THE INFORMATION CONTAINED IN THE 990 PRIOR TO ITS FILING WITH THE INTERNAL REVENUE SERVICE.
FORM 990, PART VI, SECTION B, LINE 12C	EACH OFFICER, DIRECTOR, TRUSTEE AND KEY EMPLOYEE OF THE ORGANIZATION IS REQUIRED TO ANNUALLY DISCLOSE ANY CONFLICTS OF INTEREST THAT ARISE BY VIRTUE OF THEIR EMPLOYMENT, BOARD SERVICE, OR POSITION WITH HOUSING WORKS. HOUSING WORKS MONITORS COMPLIANCE WITH ITS CONFLICT OF INTEREST POLICY THROUGH AN ANNUAL QUESTIONNAIRE/DISCLOSURE STATEMENT THAT IS DISTRIBUTED TO THESE INDIVIDUALS. POTENTIAL CONFLICTS ARE INVESTIGATED IMMEDIATELY.
FORM 990, PART VI, SECTION B, LINE 15	HOUSING WORKS, INC. UNDERTAKES A THOROUGH PROCESS TO ENSURE THAT THE EXECUTIVE COMPENSATION IT PAYS TO ITS TOP MANAGEMENT OFFICIAL AND ALL OF ITS OFFICERS AND KEY EMPLOYEES OF THE ORGANIZATION IS REASONABLE GIVEN THE MARKET IN WHICH THE ORGANIZATION OPERATES. THE BOARD OF DIRECTORS DETERMINES THE PRESIDENT AND CEO'S COMPENSATION ON A YEARLY BASIS. THE PRESIDENT AND CEO DETERMINES THE SENIOR VICE PRESIDENTS' COMPENSATION ON A YEARLY BASIS. COMPENSATION IS SET FOR THE RELEVANT INDIVIDUAL DURING THE EXECUTIVE SESSION OF ONE OF THE BOARD MEETINGS AND THE DECISION IS DOCUMENTED IN BOARD MINUTES. A FORMAL EVALUATION IS CONDUCTED EVERY 5 YEARS.
FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION MAKES ITS FORM 990 AVAILABLE TO THE PUBLIC BY RETAINING A COPY AT ITS PLACE OF BUSINESS. THE FORM 990 IS LIKEWISE PUBLISHED ON THE INTERNET AT WWW.GUIDESTAR.ORG. THE ORGANIZATION'S FINANCIAL STATEMENTS ARE PUBLISHED ON THE ORGANIZATION'S WEBSITE. THE GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE NOT ORDINARILY MADE AVAILABLE TO THE PUBLIC, BUT, IF REQUESTED, WILL BE PROVIDED AT MANAGEMENT'S DISCRETION.
FORM 990, PART IX, LINE 11G	OTHER: PROGRAM SERVICE EXPENSES 3,412,597. MANAGEMENT AND GENERAL EXPENSES 1,879,925. FUNDRAISING EXPENSES 40,198. TOTAL EXPENSES 5,332,720.
For Paperwork Rec	duction Act Notice, see the Instructions for Form 990 or 990-EZ. Cat. No. 51056K Schedule O (Form 990) 202

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
► Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open to Public

Inspection

Department of the Treasury
Internal Revenue Service
Name of the organization
HOUSING WORKS INC

(12)HOUSING WORKS HEALTH SERVICES INC

Employer identification number

13-3584089

Part I Identification of Disregarded Entities. C	omplete if the	organization a	nswere	ed "Yes" on F	orm 99	·		33.				
(a) Name, address, and EIN (if applicable) of disregarded entity		(b) Primary activ	rity	(c) Legal domicile or foreign co		(d) Total incon	ne	(e) End-of-year asset	s	(f) Direct controll entity	ling	
Part II Identification of Related Tax-Exempt Org	anizations. (omplete if the	organ	ization answ	ered "Y	es" on For	m 99	0. Part IV. line	2 34 he	rause it had	one	
or more related tax-exempt organizations duri	ng the tax year	(b)	1	(c)	1	(d)	1	(e)	1	(f)	-	g)
Name, address, and EIN of related organization		imary activity		domicile (state preign country)	Exempt	Code section		blic charity status ection 501(c)(3))	Direct controlling		Sec 512	ction 2(b) 13)
											conti	rolle: ity?
(1)BAILEY HOLT HOUSE HDFC 57 WILLOUGHBY STREET 2ND FL	HOUSING		NY		501(C)(3)		LINE 12A, I		HWI		Yes	
BROOKLYN, NY 11201												
13-4045579 (2)BAILEY HOUSE INC 57 WILLOUGHBY STREET 2ND FL	HOUSING			NY	501(C)(3)	LINE 7		HWI		Yes	
BROOKLYN, NY 11201 13-4045579												
(3)HIV LAW PROJECT INC 57 WILLOUGHBY STREET 2ND FL	LEGAL SE	RVICES		NY	501(C)(3)	LINE 7		HWI		Yes	
BROOKLYN, NY 11201 13-3730564												
(4)HOUSING WORKS BROOKLYN HDFC 57 WILLOUGHBY STREET 2ND FL	HOUSING			NY	501(C)(3)		LINE 12A, I		HWI		Yes	
BROOKLYN, NY 11201 30-0055826												
(5)HOUSING WORKS CLAREMONT HDFC 57 WILLOUGHBY STREET 2ND FL	HOUSING			NY	501(C)(3)	LINE	10	HWI		Yes	
BROOKLYN, NY 11201 83-2385009												
(6)HOUSING WORKS DEVELOPMENT FUND INC 57 WILLOUGHBY STREET 2ND FL	HOUSING			NY	501(C)(3)	LINE	7	HWI		Yes	
BROOKLYN, NY 11201 13-3775886												
(7)HOUSING WORKS ENY HOUSING DEVELOPMENT FUND INC 57 WILLOUGHBY STREET 2ND FL	HOUSING			NY	501(C)(3)	LINE	7	HWI		Yes	
BROOKLYN, NY 11201 11-3264348	E00D CEI	DVICE.		NIV	F01/C)/	2)	LINE	10	LIVAT		V	
(8)HOUSING WORKS FOOD SERVICES INC 57 WILLOUGHBY STREET 2ND FL	FOOD SEI	RVICE		NY	501(C)(3)	LINE	10	HWI		Yes	
BROOKLYN, NY 11201 13-3974056	HOUGTNO			ADV.	E04/6\/	2)	LTNE	10	I DAZT			
(9)HOUSING WORKS HARLEM HDFC 57 WILLOUGHBY STREET 2ND FL	HOUSING			NY	501(C)(3)	LINE	10	HWI		Yes	
BROOKLYN, NY 11201 30-0055829	HOMELEC	CAID		NY	E01(C)(2)	LINE	7	HWI		Vac	
(10)HOUSING WORKS HEALTH SERVICES II INC 57 WILLOUGHBY STREET 2ND FL	HOMELES	2 VID		INT	501(C)(ر د	LINE	,	11141		Yes	
BROOKLYN, NY 11201 13-3818122 (11)HOUSING WORKS HEALTH SERVICES III INC	HOMELES	SAID		NY	501(C)(3)	LINE	10	HWI		Yes	
57 WILLOUGHBY STREET 2ND FL	HOMELES	JAID		INI	201(C)(J)	LINE	10	IIAAT		ies	
BROOKLYN, NY 11201 13-3826364												

HOMELESS AID

NY

501(C)(3)

LINE 10

HWI

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b) (13) controlled entity?
						Yes No
57 WILLOUGHBY STREET 2ND FL						'
BROOKLYN, NY 11201 13-3779481						<u> </u>
(13)HOUSING WORKS 220 HULL INC 57 WILLOUGHBY STREET 2ND FL	HOUSING	NY	501(C)(3)	LINE 7	HWI	Yes
BROOKLYN, NY 11201 20-4753869						
(14)HOUSING WORKS 874 JEFFERSON AVE HDFC 57 WILLOUGHBY STREET 2ND FL	HOUSING	NY	501(C)(3)	LINE 7	HWI	Yes
BROOKLYN, NY 11201 61-1432867						
(15)HOUSING WORKS 454 LEXINGTON HDFC 57 WILLOUGHBY STREET 2ND FL	HOUSING	NY	501(C)(3)	LINE 7	HWI	Yes
BROOKLYN, NY 11201 20-0799665						
(16)HOUSING WORKS LYMAN PROJECT HDFC 57 WILLOUGHBY STREET 2ND FL	HOUSING	NY	501(C)(3)	LINE 7	HWI	Yes
BROOKLYN, NY 11201 46-4555144						<u> </u>
(17)HOUSING WORKS PITKING AVENUE HDFC 57 WILLOUGHBY STREET 2ND FL	HOUSING	NY	501(C)(3)	LINE 10	HWI	Yes
BROOKLYN, NY 11201 30-0055831						
(18)HOUSING WORKS THRIFT SHOP INC 57 WILLOUGHBY STREET 2ND FL	THRIFT SHOP	NY	501(C)(3)	LINE 12A, I	HWI	Yes
BROOKLYN, NY 11201 13-3676157						
(19)HOUSING WORKS USED BOOK CAFE INC 57 WILLOUGHBY STREET 2ND FL	USED BOOKS	NY	501(C)(3)	LINE 12A, I	HWI	Yes
BROOKLYN, NY 11201 26-0720507						
(20)INTERCAMBIOS PUERTO RICO INC CALLE ROUND F-26 URB MONTE BRI	HOMELESS AID	PR	501(C)(3)	LINE 7	HWI	Yes
FAJARDO, PR 00738 66-0731885						<u> </u>
(21)POSITIVE HEALTH PROJECT 57 WILLOUGHBY STREET 2ND FL	HEALTHCARE	NY	501(C)(3)	LINE 7	HWI	Yes
BROOKLYN, NY 11201 13-3845305						

Cat. No. 50135Y

Schedule R (Form 990) 2021

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990,	Part IV,	line 34
because it had one or more related organizations treated as a partnership during the tax year.		

because it had one or more related organizations	treated as a par	tnershi	p during th	e tax year.								
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of e end-of-year assets	Disprop	ations?	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	part	ral or aging mer?	(k) Percentage ownership
							Yes	No		Yes No	No	
(1) FITZPATRICK ASSOCIATES LP	HOUSING	NY	N/A					No			No	
57 WILLOUGHBY STREET 2ND FL BROOKLYN, NY 11201 13-3920717												
Part IV Identification of Related Organizations Taxa 34 because it had one or more related organization						zation ans	wered	"Yes	" on Form	990,	Part	IV, line
(a) (b) Name, address, and EIN of Primary activ	itv	(c) Legal	Dir	(d) ect controlling Type	(e) e of entity	(f) Share of tota	al Sha	(g) re of en		(h) centag	e	(i) Section 512(b)

(a) Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Type of entity (C corp, S corp, or trust)	Share of total income	Share of end-of- year assets	Percentage ownership	Section (13) co	n 512(b) ontrolled ity?
		country)						Yes	No
(1)BRONX CLAREMONT PARKWAY GP	HOUSING	NY	HWI	С	-16		100.000 %	Yes	
57 WILLOUGHBY STREET 2ND FL BROOKLYN, NY 11201 27-1527036									
(2)HOUSING WORKS LIRIO HOUSING DEVELOPMENT FUND CORPORATION	HOUSING	NY	HWI	С			100.000 %		No
57 WILLOUGHBY STREET 2ND FL BROOKLYN, NY 11201 86-3362629									
(3)HW LIRIO INC	HOUSING	NY	HWI	С			100.000 %		No
57 WILLOUGHBY STREET 2ND FL BROOKLYN, NY 11201 87-2510987									
						•	Schedule R (Form	990) 2	021

ched	dule R (Form 990) 2021		Pag	ge 3
Pai	Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
	Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.		Yes	No
1 Du	uring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	1a		No
b	Gift, grant, or capital contribution to related organization(s)	1b		No
c	Gift, grant, or capital contribution from related organization(s)	1c		No
d	Loans or loan guarantees to or for related organization(s)	1d		No
e	Loans or loan guarantees by related organization(s) $\dots \dots \dots$	1e		No
f	Dividends from related organization(s)	1f		No
g	Sale of assets to related organization(s)	1 g		No
h	Purchase of assets from related organization(s)	1h		No
i	Exchange of assets with related organization(s)	1i		No
j	Lease of facilities, equipment, or other assets to related organization(s) $\cdots \cdots \cdots$	1j		No
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		No
1	Performance of services or membership or fundraising solicitations for related organization(s)	11	Yes	
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m	Yes	
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
0	Sharing of paid employees with related organization(s)	10	Yes	
р	Reimbursement paid to related organization(s) for expenses	1р	Yes	
q	Reimbursement paid by related organization(s) for expenses	1q	Yes	
r	Other transfer of cash or property to related organization(s)	1r		No
s	Other transfer of cash or property from related organization(s)	1 s		No
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.			
	(a) (b) (c) (d) Name of related organization Transaction Amount involved Method of determining am	nount i	nvolved	
	type (a-s)			

Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.													
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from	income section related, 501(c)(3) nrelated, organizations?		Share of total income (g) Share of end-of-year assets		(h) Disproprtionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1	(j) General or managing partner?		(k) Percentage ownership
			tax under sections 512- 514)	Yes	No			Yes	No	(Form 1065)	Yes	No	
	l	<u> </u>			<u> </u>						chedule P	(Form 9	990) 2021

Schedule R (Form 990) 2021	Page 5	
Part VII Supplemental In		
Provide additional inf	ormation for responses to questions on Schedule R. See instructions.	
Return Reference	Expl	anation
		Schedule R (Form 990) 2021
Additional Data		Return to Form
	Software Version:	